



COMPANY PROFILE

*advanced marine solutions*



**N**avalimpianti Tecnimpianti Group is a well-renowned worldwide reputed private company leader in the design and supply of marine equipment for passengers and merchant ships, navy, offshore and mega yachts.

The group's core business is mainly characterized by the design and production of Embarkation Davits (tender, life, raft and rescue boats), Skydome Sliding Covers (swimming pool movable covers), Cargo Access Equipments for RoRo, RoPax and Ferries, Valves Remote Control Systems (Standard and WINners™), Access and Handling systems for passengers vessels and navy and special applications for the marine field.

So far the Group, 9 branches in 6 Countries, has supplied more than 15.000 plants and equipments all over the world on over 600 vessels in almost 40 years with the best shipyards for the top Ship Owners.

The Group assists Owners and Shipyards with a complete range of solutions, from feasibility studies and conceptual design to complete "turnkey" systems, as well as a range of customized services through the operational life of the ship.

Products and designs are constantly updated in order to offer optimal solutions in accordance to Shipyards, Owners and Certification Societies Requirements.



## ABOUT US



Today Navalimpianti Group, with headquarters based in Ceranesi, near Genova, include two branch offices one in Genova harbour and the other in Monfalcone (near Trieste) and various controlled companies: Tecnimpianti in Termini Imerese (near Palermo) specialized in the production of tender, lifeboat, rescue and raft davits; Navalimpianti USA in Miami focussed mostly in the after sales service; Navalimpianti Pula, an engineering studio for structural design works in 3D; Navalimpianti China offering commercial, technical and service support to ship-owners operating in the Far East and local shipyards; Navalimpianti Japan, brand-new commercial site in Tokyo and Tecnimpianti Antwerp in Belgium, focussing mostly in the after sales service.

The Group design centres, specialised in automation, hydraulic, electrical, process control systems and navy equipment, cargo access

and cruise equipment, davits, structural design works in 3D are present in Ceranesi, Monfalcone, Termini Imerese and Pula; factories are located in Ceranesi, Monfalcone, Termini Imerese and Genova Harbour. The sales departments are conveniently operative in almost all the sites. Navalimpianti Tecnimpianti offers to Owners worldwide availability of service engineers and specialized working teams to reduce intervention time and increase ship systems availability. After-sales service, retrofitting centres are available at Genova Harbour, Tecnimpianti, Navalimpianti Usa and Tecnimpianti Belgium; spare parts supply centres in Genova Harbour, Tecnimpianti, Navalimpianti USA and Navalimpianti China.



## OUR HISTORY



**N**avalimpianti was established in Genoa in 1971 and only a few months later opened the branch office and factory in Monfalcone, near Trieste.

In the first years of activity, it got involved in the turnkey supply of cargo system VLCC tankers including valve remote control systems, inert gas systems, ODMCS, draught indicators, level and tank temperature monitoring, cargo heating coils.

In 1973, Navalimpianti opened another branch office and factory near Palermo. At the beginnings of the 80's the branch became Tecnimpianti, a separate Company belonging to the Group but dedicated to the manufacturing of davits and cargo access accessories. In 1994 Navalimpianti USA, a fully owned company to assist overseas ships and owners, was established.

During this period, the Group was involved in the design and fabrication of RO-RO equipments and, in the offshore field, surface and submerged special equipment.

In the 90's, the cruise ship industry had a great development and consequently the Group improved its passengers vessels product line with davits, shell doors, swimming-pool covers, access and handling equipments for passengers vessels.

The activity growth was reflected once again into the expansion of new sites: in 1992 the main Service Center, originally placed in the historical harbour of Genoa, moved to the new Ship Repairing Area of Genova Harbour; in 1996 a new design centre, Navalimpianti Pula, was established in Croatia.

From the end of '90, Navalimpianti order's book started to include contracts from Korea, Japan and China.

To face the continuous development of Far East market, the Group opened an office in Shanghai in 2004 and another one in Tokyo more recently in 2007; at the end of 2007 the group inaugurated also the Tecnimpianti Antwerp office in Belgium.



## SHIP TYPES & PRODUCTS



Every branch in the marine field has its own, specific needs: that's why we found our range of products on different ship type solutions: cruise, RO-RO & RO-PAX, mega yachts, liquid & dry cargo, offshore and Navy. The equipments that we design, supply and install for the main Ship Owners and Shipyards all over the world include: davits, cargo access, special access for passengers and crew, cargo handling, valves remote control systems, movable swimming pool covers and recreational areas, windows washing machines and many others.

Some systems, such as davits and valve remote controls, are available for any kind of vessel; others are designed only for special marine market applications.

In these years, we have acquired a experience in understanding Owners and Shipyards needs, which now permits us to ensure cost-effective, reliable and efficient products through the entire operational life of the ships.



## CUSTOMER SERVICE AND SPARE PARTS



**S**ervice and Spare Parts Centers offer 24-hour service and spares availability: all over the world, dedicated Navalimpianti specialist personnel provide a prompt answer to every after sale customer's need.

Our Services Centers offer consulting, assistance, technical inspection on site, online support, maintenance contracts and highly qualified teams for special intervention.

Service intervention areas are: Cruise vessel equipments, RO-PAX and ferries cargo handling equipments, structural and mechanical works; hydraulic & mechanical system overhaul, davits overhaul and refitting, equipments and control systems checking and refitting.

Our Spare Parts Centers operate year around to support Owner's requirements. A dedicated technical information filing system allows following the ship life time in order to provide information for spare characteristics for maintenance or retrofitting purposes.

Spare parts supply policy guarantees for the most common components, immediate stock availability. The delivery time to the forwarder for stock parts, is generally within 24 ours from receipt of the written order.

Each Service and Spare Parts Center of the Group is committed to offer maintenance and repair services on routine or emergency basis with the minimum systems downtime and to supply spare parts with the smallest delay.



## AFTER SALE SERVICES



Navalimpianti proposes, as particular after sales services:

- Maintenance programs of lifesaving equipments;
- Retrofitting and conversions of ageing plants.

Maintenance, testing and inspections of life saving appliances are requested by the new amended Chapter III of SOLAS entered into force on 1st July 2006.

Navalimpianti Group, in order to facilitate Ship Owner in complying with the new SOLAS rules, may arrange dedicated maintenance inspections and personnel training. Special software tools have been developed to manage events and time limits for any ordinary and extraordinary intervention and are able to offer a full range of information such as date of dry dock or Navalimpianti survey on board, scheduled intervention, expiring events.

Ship operators, through a simple personal computer and an Internet connection, will be able to control

maintenance programs all the time and everywhere, on board or in office. Retrofitting and conversions are the effective way to meet modern performance requirements and allow Owners and Operators to take full advantage of the latest technologies. In this way vessels may be utilised at the maximum level and equipment lifetime is extended through the years. Navalimpianti uses specialized teams in order to offer customized design, special components package and turnkey solutions for conversion and retrofitting projects.

In the past, we successfully completed, on time and in budget, a significant number of interventions, mostly on a turnkey basis and, in many cases, during the periodical ship dry-dock/wet-dock.

This experience assures to Owners and Ship Repair Yards a particular care in meeting their specific needs and in carrying out exceptional performance with minimum effect on ship schedules.



# COMPANY PROFILE



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